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**BALTIMORE CITY WEB AND GRAPHICS COMPANY IS AWARDED  
HIGH PROFILE GOVERNMENT CONTRACT**

*Waterfront Technologies in Baltimore City Wins Bid for  
Department of Labor's Employment Training Administration  
Division of Foreign Labor Certification Project*

Baltimore, MD- Waterfront Technologies, a Baltimore City based premier solutions provider for regional and national clients, was recently awarded a three million dollar contract with the Department of Labor, Employment Training Administration's Division of Foreign Labor Certification (DFLC) project. From overall web development to updating the current on-line technologies to developing more effective, more secure and faster applications, Waterfront Technologies will be working with DFCL for at least one year with four optional years possibly being awarded.

The DFCL provides national leadership and policy guidance to carry out the responsibilities of the Secretary of Labor under the Immigration and Nationality Act, as amended, concerning foreign workers seeking admission to the United States for employment. These programs are designed to ensure that the admission of foreign workers into the U.S. on a permanent or temporary basis will not adversely affect the job opportunities, wages and working conditions of U.S. workers.

Waterfront Technologies applied for the government contract based on their status as a certified 8(a) and Small Disadvantaged Business through the Small Business Administration. The company is also registered as a Minority Business Enterprise for the State of Maryland, and a Woman Business Enterprise for the City of Baltimore.

"As a small, locally owned Baltimore business, we are thrilled to have been chosen over our regional and national 8(a) certified competitors," said Janice Kaufman, President of Waterfront Technologies. She added, "While we realize that this foray into such a national market is a natural extension of our work with the State and our well

established business clients, this opportunity to do what we do best, providing effective services for the Federal Government is exciting.”

Waterfront Technologies offers IT solutions by assessing, designing, developing and implementing and specializes in providing challenging IT solutions for unique corporate, non-profit and government entities. They bring web design and development, e-commerce, e-gov, e-business, Internet and customized software, graphics and marketing to the client. The principals of the company bring over 85 years of combined experience in all facets of IT, software, graphic design and development. Being in business since 2001, they have been serving their many clients needs for the last five years. For more information, contact Waterfront Technologies at 410-522-4788, [janicek@waterfronttech.com](mailto:janicek@waterfronttech.com) or log onto [www.waterfronttech.com](http://www.waterfronttech.com).

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